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littlehammer's
Weekly Tax Exempt Newsletter
with
Questions and Answers
and
Conference Call Reminder

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Tuesday, October 9, 2001

[1] Welcome: Positive News and Positive Indications

[2] Conference Call Reminder:

NOTE: The NEXT Tax Exempt CONFERENCE CALL is:

Wednesday, October 24th, 1-305-503-1874, Pin 940

[3] Contact Information, Legal Notice & Notice of Copyright explanation.

In this section (below), I explain why I use the bracketed phrases [THE COMPANY] and [THE FOUNDER] to refer to the founder and his company, who achieve the 100% effective results of having the IRS change their internal records to reflect the fact that each client is exempt from income taxes on any income, regardless of amount or source, unless the source of the income is the federal government itself or a trade or business under the sovereign jurisdiction of the government. [THE COMPANY] accomplishes this fully (and only) in accord with the Internal Revenue Code, and thus, none of their clients ever experience adverse IRS confrontation or court proceedings. (I also explain how to "unsubscribe" to this newsletter in this section).

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[1] Welcome

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Dear Friends,

This will be short today; in fact, I might better call it a Conference Call reminder, except for the fact that the NEXT CONFERENCE CALL will not take place until Wednesday, October 24, 2001 - that's TWO WEEKS from this week.

So, Please Note: There will be no conference call THIS WEEK or NEXT WEEK.

Many of [THE COMPANY's] clients may not know that once each year, all [THE COMPANY] representatives must attend a MANDATORY training seminar with [THE FOUNDER] and the Master Representative. Although the seminar, itself, is only three days long, taking into consideration the time for travel, this year, in the present travel atmosphere, it's taking the better part of a week for some representatives. This week, the entire staff is in preparation for next week's seminar.

I was thinking I would have a full edition of the newsletter this week, but I had to attend to some unforeseen circumstances, and my writing time was curtailed for this edition. Since my travel plans for next week, which include the seminar, will curtail my time for writing for the following two weeks, the next edition of this newsletter will be on Tuesday, October 30. I'm expecting, however, to be able to get out a speedy Conference call reminder two weeks from today, on Tuesday, October 23rd.

Again this week, I have included an extra two-page attachment for readers who can access "pdf" files via Acrobat Reader.

The attached file, labeled "BACK-OFF.PDF" is a faxed copy of a letter from the IRS to one of my clients last week, which appears to be a result of [THE COMPANY's] having filed that client's "Status Determination Request" with the IRS in mid-August. This letter is NOT the actual determination letter, but it certainly indicates that the IRS is going to "back-off" pursuing this client for tax issues he had back in 1997.

The folks who have Acrobat Reader will be able to see the actual copy faxed to me, except for the parts I blacked-out (all identifying numbers and information), which will maintain the privacy of the client AND will prevent anyone who reads the letter from referencing anything directly with the IRS. However, I will share with you here the pertinent words in the letter, so the folks who cannot view the actual letter with Acrobat Reader will still be able to benefit from its contents.

A "Senior Manager" from the IRS thanks the client for his reply (although it was [THE COMPANY] who replied, of course); and says the IRS will be "looking into the matter and will be answering by (some time in November)". He says, "We received your claim" (which "claim" may have been the 1997 tax year filing, since the client was a "non filer" that year, although he might also be referring to the "Status Determination Request", itself); and then he goes on to say:

"...but we cannot act on it until we reach a decision on the tax issue involved...It may be some time before the issue is resolved, but we will contact you when it is."

Then, there's an interesting paragraph:

"We have delayed sending further notices while we research your account. If you receive additional notices, please disregard them."

The last sentence in that short paragraph is important. Here's why: Even after [THE COMPANY] has filed the proper paperwork with the IRS, the IRS' wheels are sometimes already in motion, generating continued "notices" to the client. Clients often call me, concerned with the notices they receive, particularly after they think everything should have already been handled. It's only natural to think that if the IRS is still generating letters, that "nothing is happening". Here you see the IRS acknowledging the possibility that their machinery may continue generating future notices, and saying simply to "disregard them".

Four paragraphs later, they say:

"A copy of this letter and any referenced enclosures have been forwarded to your authorized representative(s)"

This sentence speaks for itself. While it doesn't actually call [THE COMPANY] by name, it indirectly refers to [THE COMPANY] as "your AUTHORIZED representative". [*Capitalized emphasis added*].

The letter closes with the following:

"We apologize for any inconvenience, and thank you for your cooperation".

Then it is signed by the Senior Manager, with the "branch" of the IRS he represents.

The client who received this letter said to me the other day, "It sure sounds to me like they're backing-off". I agree.

Let me ask you a question; in fact, three questions:

- Do you think the client FELT relieved to receive the letter?
- If the IRS were on your tail, and you received a letter like that, would YOU feel relieved?
- Will every client who has the IRS after him receive the same letter or a letter like that? Probably not, because each client's situation is unique; but, then again, who knows? Maybe they will. Even if they don't, the principles expressed in the letter still apply under the law.

That's all for now. I just thought you might like something positive to hold you over till I'm back with the next edition of the newsletter on October 30. I know that the client who received the letter, and his wife, who was more "skeptical" to begin with, feel quite a bit better since last week, before they received it.

Your Friend,
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[2] Call Reminder
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The next TAX EXEMPT Conference Call, takes place Wednesday night, October 24, 2001, (and every Wednesday) at 9 PM EASTERN time. The number is: 305-503-1874, pin code 940 (No # required).

I want to mention something to new readers and to folks who have never been on THIS conference call. This call is NOT what you may be expecting when I talk about a "conference call". A lot of people today are used to big sales-hype conference calls, with a lot of "Rah-Rah-Rah". This conference call is NOT a "sales" call. No one is trying to get you to enroll in something, or asking or suggesting that you try to get your friends to enroll. This is a TEACHING call. It consists almost entirely of questions and answers. It's a great place to hear other folks ask all sorts of questions, and get any questions of

your own answered, and it provides you the opportunity to get a pretty well-rounded understanding of what this is all about in 45 to 90 minutes. I think you'll find it's one of the best \$3 to \$5 values you can find today. (The telephone long distance charges for most people).

May I ask, that when you call, you use a regular "connected-to-the-wall telephone", not an internet phone, a cellular phone, or even a cordless phone. Also, please, not a speaker phone, either, because often speaker phones seem to disrupt the quality of the call. Pressing the number 5 on your phone will mute your end of the line, so everyone can hear better; then, when you want to ask a question, you can press the number 4 to go off mute. If you can hear the noises, conversations, kids-playing, dishes clanging, and phones & faxes ringing where you are, we can hear it, too, and it makes it much more difficult to hear whoever is speaking at the moment. Thanks for your consideration.

If you like what you hear on the call, and you want to talk further to someone (including the call presenter) or ask more "personal" questions, remember how you heard about the call. No contact numbers are given out on the call, not because anyone is trying to hide anything, but because various representatives of [THE COMPANY] bring folks to the call. The call itself is not a "sales" forum and doesn't get involved in the sales "hierarchy".

See you on the call. Tell your friends about it, too.

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[5] Contact Information
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You can remove your e-mail address from this list by submitting an e-mail to: "Taxexempt@primemail.com" (minus quotation marks). Put the word "UNSUBSCRIBE" in the subject heading.

You may notice that I refer to [THE COMPANY} or to the founder of the company [THE FOUNDER] in various places throughout the Newsletter. I choose those expressions, instead of providing the actual names of the company or it's founder, for a couple of reasons...reasons which you'll also find reflected in my explanation of the copyright notice (below). I want to insulate [THE COMPANY] and [THE FOUNDER] from undue and unwarranted attention (especially negative attention or reaction), whether from a casual reader or from any taxing

agency or authority, their attorneys, or representatives. Therefore, it is my desire that the reader be absolutely clear who is responsible for what appears in this newsletter. This newsletter is NOT sponsored directly by [THE COMPANY] or [THE FOUNDER], and while I believe I am being representative of [THE COMPANY's] and [THE FOUNDER's] philosophy, goals, ideals and the truth in law and in fact on which [THE COMPANY] stands to perform its valuable service for its clients (of which I am one), and while I may quote [THE FOUNDER], or someone else, I always seek to maintain each person's privacy, unless their words are already in the public (published) domain; thus I will take the heat for any negative attention, response or reaction.

Also, this allows anyone, including other representatives of [THE COMPANY], who find this information valuable, and who want to share it with others, to substitute their name and contact information for mine, and not have to worry about potential clients of the company going over their heads and bypassing them. Since [THE COMPANY] sponsored conference call and Joe Lansing, the conference call presenter, follow this same philosophy of client protection for their representatives, the information in this newsletter can, then, be more widely disseminated for the value and education of others. In the newsletter, I may occasionally use the name of the conference call presenter, Joe Lansing; but that's because he is also out in the public forum with his conference call.

About the copyright notice: The copyright notice covers all the contents herein, except quotations, if any. I value my (and the reader's) freedom, integrity and responsibility, and I desire to maintain an environment where I (and the reader) can utilize and distribute this written material. From the point of view of copyright law, if I don't first copyright this material, someone else could; and then, by law, they could disallow me (and the reader) from using or distributing it. Given that fact, copyright is the best avenue I know to continue allowing freedom for all of us regarding this matter.

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